



The Chemical Company

July 1, 2009

Aaron Schulenburg
SCRS
P.O. Box 346
Smyrna, DE 19977

RE: Sand, de-nib, polishing guidelines

Dear Aaron:

BASF recommends polishing, sanding and or de-nibing to remove dirt inclusions from refinished automotive panels. Sanding finishes to match the texture of existing paintwork is also recommended as long as the minimum amount of clearcoat thickness is maintained.

While refinishing automotive panels with zero dirt inclusions is possible in theory, it rarely happens in actual practice. Following best practices for cleanliness in paint processing areas, and equipment maintenance can minimize this problem and should never be disregarded, but in the overwhelming majority of repairs, some dirt is inevitable.

Detailed guidelines for polishing clearcoats and topcoats can be found in the R-M or Glasurit technical data sheets and technical reference manuals. These documents can also be found online at BASFreinish.com

Sincerely,

A handwritten signature in black ink, appearing to read "Joseph Skurka".

Joseph Skurka

Manager, OEM & Industry Relations
BASF Corporation